



Software License Management

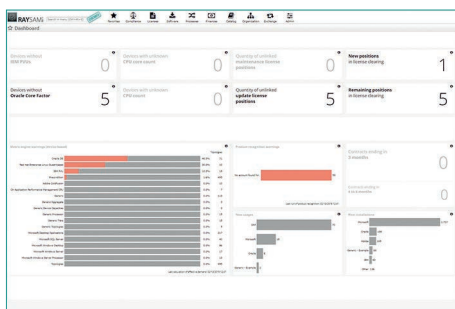
RayVentory in association with SmartTrack from ASPERA

The installation of software requires to comply with specific license terms and conditions. And every license that doesn't find its way into license management – and whose product use rights are consequently not accurately catalogued – prohibits efficient planning and ultimately undermines the value of SAM while simultaneously increasing the risk of failing a software audit.

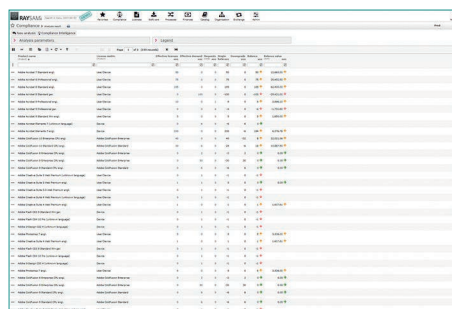
With RaySAMI, a clever combination of Raynet's RayVentory inventory solution and Aspera's SmartTrack license management tool, companies are able to gain control of their increasingly sprawling software portfolios. Specifically developed to nimbly integrate into mature processes and meet the complex requirements of global enterprises, RaySAMI equips ITAM and ITSM with the data and processes needed to meet the demands of the consumerization of IT and seamlessly integrate the realms of Virtualization, BYOD, and Cloud Computing with SAM. Designed to specifically meet the demands of globally operating enterprises, RaySAMI is the first license centric catalogue-based technology which tracks and manages licenses against a backdrop of complex metrics and contract data.

Integrating all systems relevant for the SAM process – from the electronic shopping cart, to enterprise app stores and automatic software deployment, to ITSM, ERP and cost allocation – RaySAMI is expertly designed to:

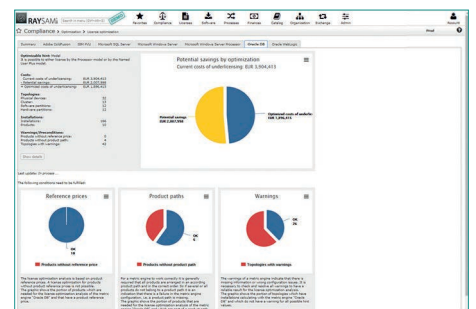
- Scan physical and virtual devices on managed or unmanaged networks, including virtual servers
- Map the license and contract models of all publishers
- Involve all software suppliers and resellers in the license management process
- Manage licenses, entitlements, updates, certificates, maintenance, and contracts worldwide
- Establish connections to all IT Asset Management, CMDB and discovery/inventory tools
- Integrate every ERP and procurement/spend management solution via Web Service
- Configure processes according to enterprise needs
- Maximize investments thanks to unlimited scalability



Dashboard



Compliance



Compliance

RaySAMI as a Service

With RaySAMI as a service we provide the complete license management solution as a managed service.

As a result you will get an actual status about your license compliance situation at any time.

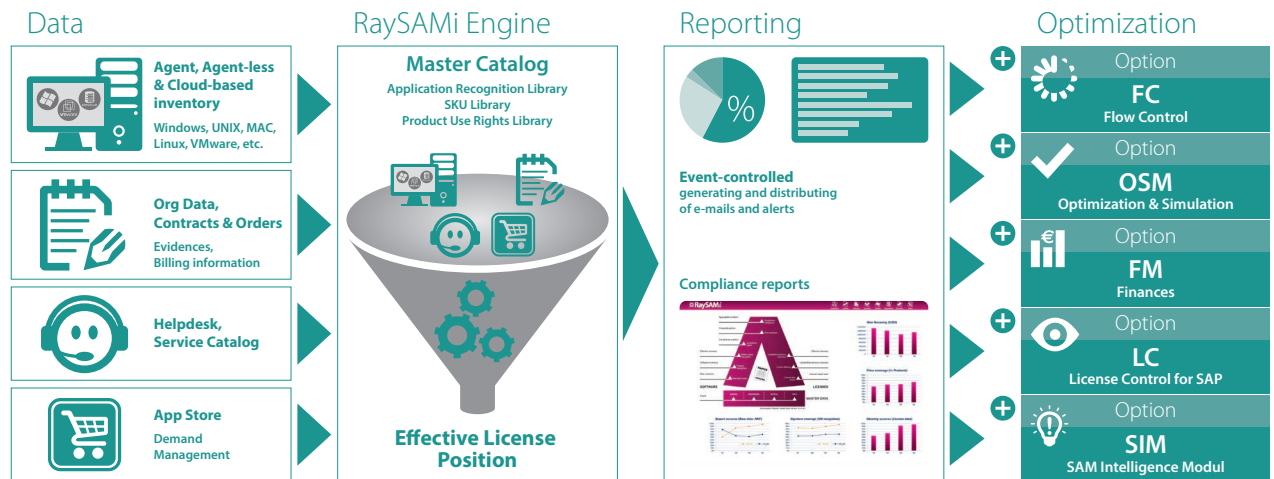
Instead of investing a huge amount of money in SAM infrastructure and knowledge you can leverage our expertise so that you can concentrate on your core competences.

Raynet will help you to optimize your license position.



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RaySAMi Components

Inventory

- Intelligent Hardware Discovery & Software Inventory by RayVentory

SAM Intelligence

- Identify opportunities and risks that exist in your software environment with the help of historical reports and trend analysis
- Forecast your budget for future quarters/years
- Calculate your future software usage
- Optimize your contracts by taking into account all information on software usage and existing licenses
- Dynamic, personalized dashboard, with management widgets for Representation of all decision-critical Statements and KPIs

License Control for SAP

- Appropriate and cost-reduced licensing of SAP systems
- Centralized availability of information about SAP systems and license types
- Reduce the need through user consolidation
- Requirement calculation per employee
- Adjustment of the type of the license to the actual needs of each employee
- Automated licensing according to the customer specific SAP contracts

Contract Management Module

- Administration and communication of framework agreements for license

procurement even in complex organizational structures

- Monitoring of the current usage rate of the agreed quotas
- Active contract management based on license agreements of control and analysis functions

Optimization & Simulation

- Static compliance reports are transformed into a dynamic projection of an optimized target scenario
- Support of decision making for continuous optimization of licensing and infrastructure costs

Master Catalog

- Data records for 880,000 product usage rights
- Data sets for more than 110,000 licensable products and more than 8,000 product families
- Over 750,000 unique SKU numbers
- Automatic identification of over 90% of purchasing data with correct SKU

Flow Control

- Powerful process framework and workflow engine
- Analysis and assignment of the current license assets, generating order requests, transmission to purchasing, message of the new status to the software deployment and IT service management

- Development of a real-time image of the entire process

Financial Management

- Supplement of the compliance consideration to the cost perspective
- Flexible, graphical representation of the IT costs through the integrated reporting engine
- Fast implementation of customized charts and dashboards

License Management

- Assignment of license and contract models of all manufacturers
- Involve all software suppliers in the license management process
- Establish connections to all asset management and discovery/inventory tools
- Integrate every ERP solution via Web Service
- Manage licenses, updates, certificates, maintenance and contracts worldwide
- Configure your processes according to your company's needs
- Maximize your investment thanks to unlimited scalability
- As a web application available throughout the company
- Cloud costs at a glance